

Checklist for Consultants on the Move

- _____ I held a Perfect Start or Power Start. (circle one)
- _____ I attend my weekly Success Meetings.
- _____ I attend special functions. (i.e., Training classes, Career Conference, etc)
- _____ I bring Guests to weekly Meetings and special functions.
- _____ I return my Director's phone calls and e-mails within 24 hours.
- _____ I am working with a monthly activity sheet (e.g., focus folder).
- _____ I make a "Six Most Important Things To Do" list before I go to bed.
- _____ I take a copy of my WASs to our weekly meeting or email one to my Director.
- _____ I am "on" my date book. I put the product on _____ new faces weekly.
- _____ I am having Star Consultant weeks of \$300+ in weekly retail sales.
- _____ I have adequate inventory on my shelf.
- _____ I am investing 50% of my Retail sales into a WHOLESALE order monthly.
And 10% into a Savings Account.
- _____ I am a shining on-target STAR consultant.
- _____ I am interviewing 2-6 personal new Prospects weekly.
- _____ I email or call my director immediately with information
for a **Welcome Packet** to be sent to my new team members.
- _____ I have clear Team Goals and I tell my team what they are.
- _____ I am accountable to my Director and communicate with her _____.

My strongest skills are _____

I need to master _____

The CD's I've listened to this week are _____

On a scale of 1-10, what is my attitude? 10 = fabulous 1= not good
10 9 8 7 6 (5) 4 3 2 1

On a scale of 1-10, what would OTHERS say my attitude is?
10 9 8 7 6 (5) 4 3 2 1

What is the ONE habit you are ready to change in 2013? _____

What is the ONE habit you are ready to develop in 2013? _____

What is your (future) Team Name? EVERYONE needs one! _____

IF you can answer these questions positively, you are on your way! IF you struggle or don't know the answers or meaning to some of these questions, I urge you to call your Director now! The year ahead can be powerful for you, but if you don't get ON PURPOSE with your behavior, another six months will pass and there you will be AGAIN...waiting, wondering! This is a great time to STEP UP! I Bee-lieve in you! We are creating an Area of excellence, making goals reality!