



Guide New Consultant Dream questions

What are your DREAMS? 🌈

How building a business possible without the training?

It would be like starting a business and being expected to do it
Successfully without training

Begin

I care about you you can count on me to treat your family and friends like they're
my own

I will not Be pushy with them

I will go Mto the wall for you and I will do my very very best

At your party

Kk be I'll And your job is to get people in front of me and I will not

Let you down I will not be perfect but I will not let you down

Because i'm going work very hard to get you that money for your family to pay
for

And I know that you'll do your best to do that in together were winning team 🧡



I'm gonna ask you a couple questions to get to know you better and to start a
strategy

To help you move further , & faster with confidence

Oh it's your company and Susie how would you read it on a confidence level of
1 to 10?

10 being confident

1 you would like to work on it

Where are your communication skills?

Who are the first 5 people that you would like to share skin care with ?

~let's make a list of them right now~

Uninterrupted conversation

Follow up

Call call follow up

Women want to BE PURSUED

Get in her warm circle while she's giving it to you.. if only last a hot minute

What's the amount of money that you would like to earn monthly?

What would you like to do with your first 90 days of earnings?

Change life in first qtr

Have a rockstar : director right away in person

This is the way we roll

So now she rolls that way

Who is the most amazing person on your team that you would love to learn the business with?

What's her name ?

She's going to be your first recruit because she loves you and she came to your mind first

What does strong support from me look like to you?

What are some of your natural strengths and abilities

If you could describe yourself in 2 to 3 words what would you say?

What's a dream that you have that takes money to get?

Let's get pictures

Let's cut our the outfit

Let's make a DREAM PAGE together

we can get party and money for next week to purchase that wouldn't it be awesome if you could be wearing them already?


How would you like to grow as a person?


What do you see yourself in your business one year from now?

Would it be OK with you PAM if I shared with you where I see you??

Very very soft caring & loving paint her the V I S I O N

MK held my head
Said ...

Right away !!!!

 Print off commission & car
For them

 Red jacket rewards

 Great starts

Let's think about this PAM you just earned \$1000
I can tell you're a leader you can break a record~
(talk personality
C~ step by step
D break a record


What would earning \$1000 give you access to???
Be SILENT

If you were to self sabotage yourself how would you do it?

may I have permission to remind you That I think you might be in that position
right now

How many appointments will you make if they take two hours each?

In the next two weeks when will it be that we can schedule your debut

The Booking script that we designed is to get the results that you want 

What was YOUR RESULT TODAY!!!!

A booking is NOT a result

Yes it's a means to an end you always want to know what is your result today??

Ask yourself ...

Why am I doing this?

Am I getting results?

Am I Excited about my Mary Kay outfit that I'm presenting?

What RESULT are THEY GETTING as a RESULT of MY Mentorship ?

JUST QUESTIONS📌📌

What are your DREAMS? 🌈

How would you rate your confidence level of 1 to 10?

10 being confident

1 you would like to work on it

How would you rate your communication skills?

Who are the first 5 people that you would like to share skin care with ?
~let's make a list of them

What's the amount of money that you would like to earn monthly?

What would you like to do with your first 90 days of earnings?

Who is the most amazing person in your life that you would love to learn the business with?

What's her name ?

She's going to be your first recruit because she loves you and she came to your mind first & she will do anything with you and for you

What does strong support from me look like to you?

What are some of your natural strengths and abilities?

If you could describe yourself in 2 to 3 words what would you say?

What's a dream that you have that takes money to get?

How would you like to grow as a person?

Where do you see yourself in your business one year from now?

Would it be OK with you if I shared with you where I see you??

Let's think about this ~

you just earned \$1000

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