

# NSD Nancy Moser's Keys to Success in Making your Pink Dreams Come True

## Life Skills

- 1 **Attitude** -If Plan A doesn't work, Plan B doesn't work, have a Plan Q (flexibility)
- 2 **Reach up-** to your Director and NSD. They have your best interest in mind- they're your best business partners.
- 3 **Attend Everything** - You can't afford not to. Influences your life & people skills in everyone and everything.
- 4 **Use the 4 D's daily to:**  
Do it          Delete it  
Delay it      Dump it  
Prioritizing - God, Family,  
Career/Careers for my Dreams.
- 5 **Learn to turn everything around** for the good.
- 6 **Believe the best** in yourself and in others. Don't gossip or evaluate
- 7 **Don't sweat** the small, or sometimes-even the big 'stuff'.
- 8 **Pray** for Progress, not perfection
- 9 **Don't** ever make decisions you may regret when you're not your normal self/ challenging life times.
- 10 **Never live in the** city of regret
- 11 **Work every day** on growing in your life/ people/ communication skills  
(communication comes before conflict in the dictionary -people building business)
- 12 **Have a family meeting** once monthly, then once a week progress/ fun time.
- 13 **Feel the fear, have the faith, do the Footwork.**

## Technical Skills

- 1 **Getting Guest list** 5-7 days in advance to pre-profile. Relationship building and prevent postponements & cancellations.
- 2 **Coach** and help hostess have \$50-100++ in outside orders before class.
- 3 **Ask for sale, Ask for booking, Ask for Interview** at every appointment ~with every guest.
- 4 **Ask everyone** to hear the marketing facts at no obligation -to be an even better customer knowing the credibility of Co. they're buying from.
- 5 **Have 3-5 Silent Hostesses** working every month, especially when you're out of town, at events, having a baby, challenging times to be working as consistently
- 6 **Use your WPS on fridge every week** for rest of life -No Matter What, helps to not have to think -helps family balance & harmony.
- 7 **Use 6-Most Important Things List**  
Do list ever night for each area in life: God, family, career, MK career
- 8 **Bring guests to every meeting** - college & Cash!
- 9 **Set profit-making goals.** Work this business as a business professionally and financially and it will treat you back as a business. Work as you would work ~if you were working for someone else!
- 10 **Work on Skills chart** daily, change is inevitable but growth is optional.
- 11 **3 + 3 + 3 Every week** Drives free forever!
- 12 **Smile, laugh and enjoy your journey**

